

PRESS RELEASE

AXIS BANK ANNOUNCES AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2013

Results at a Glance

- Net Profit for Q4FY13 and FY13 grew 22% YOY to ₹1,555 crores and ₹5,179 crores respectively
- Retail franchise continues to show strong growth in Q4FY13
 - Savings Bank Deposits grew 23% YOY and Retail Term Deposits 24% YOY
 - CASA and Retail Term Deposits now constituted 68% of Total Deposits
 - Daily Average CASA for Q4 FY13 constituted 37% of Total Deposits
 - Retail Assets increased by 44% YOY, accounted for 27% of net advances
 - Retail Fee income grew 32% YOY
- Stable Asset Quality with Net NPA at 0.32%
- Bank is well capitalised with Equity capital of ₹5,537 crores raised during the quarter
- Well positioned for growth with a healthy Capital Adequacy Ratio of 17.00%, and Tier-I CAR at 12.23%

The Board of Directors of Axis Bank Limited approved the audited financial results for the quarter and year ended 31st March 2013 at its meeting held in Mumbai on Wednesday, 24th April 2013.

Profit & Loss Account: Period ended 31st March 2013

The Bank has recorded a healthy performance in terms of growth in Net Interest Income, Fees and Operating Revenue for the quarter and year ended 31st March 2013. With a lower growth in operating expenses, the Bank's Operating Profit and Net Profit have also shown strong growth.

• **Operating Profit & Net Profit**

The Bank's Operating Profit for FY13 and Q4FY13 grew 25% YOY and 37% YOY respectively. The Bank's Operating Profit for FY13 was ₹9,303 crores up from ₹7,431 crores for FY12. In Q4FY13, the Operating Profit has risen to ₹2,800 crores from ₹2,038 crores in Q4FY12. Consequently, Net Profit for FY13 and Q4FY13 have

both registered a growth of 22% YOY. Net Profit for FY13 rose to ₹5,179 crores from ₹4,242 crores in FY12 and for Q4FY13 to ₹1,555 crores from ₹1,277 crores in Q4FY12.

- **Net Interest Income and Net Interest Margin**

The Bank's Net Interest Income (NII) rose by 21% YOY to ₹9,666 crores during FY13 from ₹8,018 crores during FY12. NII for Q4FY13 was ₹2,665 crores against ₹2,146 crores in Q4FY12. The Bank recorded a Net Interest Margin of 3.70% in Q4FY13, growing sequentially by 13 basis points over Q3FY13.

- **Other Income**

Other Income comprising fees, trading profit and miscellaneous income grew 21% in FY13 and stood at ₹6,551 crores as compared to ₹5,420 crores during the same period last year. During FY13, fee income grew 17% to ₹5,521 crores while trading profit grew 109% to ₹755 crores. During Q4FY13, Other Income grew 26% YOY to ₹2,007 crores, driven by fee income which stood at ₹1,618 crores registering a growth of 22% YOY and a higher trading income which grew 63% YOY to ₹238 crores. The main business segments driving fee growth during the quarter were Treasury and DCM, which grew 41% YOY, followed by Retail Banking, which grew 32% YOY.

Balance Sheet: As on 31st March 2013

The Bank's Balance Sheet has grown 19% to ₹3,40,561 crores as on 31st March 2013. The Bank's Advances grew 16% YOY to ₹1,96,966 crores as on 31st March 2013. Retail advances grew 44% YOY to ₹53,960 crores as on 31st March 2013, and accounted for 27% of net advances of the Bank compared to 22% last year. SME segment too recorded healthy growth of 26% YOY and stood at ₹29,922 crores. Investments grew 22% YOY to reach a level of ₹1,13,738 crores as on 31st March 2013 from ₹93,192 crores last year. Of the Investment book, share of government securities was 64%. Investments in other securities such as corporate bonds, equities, preference shares, mutual funds etc. accounted for the balance.

Savings Bank Deposits recorded a healthy growth of 23% YOY to reach ₹63,778 crores as on 31st March 2013 and Current Account deposits grew 22% and stood at ₹48,322 crores. During the year, CASA grew 23%. On a daily average basis, CASA grew 14% YOY and constituted 36% of total deposits. During the same period, Retail Term Deposits grew 24% YOY and now comprise 42% of total Term Deposits. CASA plus Retail Term Deposits constituted 68% of Total Deposits as on 31st March 2013. Retail Deposits constituting Savings Bank Deposits and Retail Term Deposits, grew 24% YOY and stood at ₹1,23,308 crores as on 31st March 2013.

Capital Adequacy and Shareholders' Funds

During the quarter, the Bank raised equity capital through a QIP and a preferential allotment to promoters aggregating ₹5,537 crores to support future growth. The shareholders' funds of the Bank grew 45% YOY and stood at ₹33,108 crores as on 31st March 2013. The Bank is well capitalised and maintained a healthy Capital Adequacy Ratio (CAR) of 17.00% as on 31st March 2013. The Tier-I Capital Adequacy Ratio was 12.23% as on 31st March 2013, compared to 9.45% as on 31st March 2012.

Dividend

The Board of Directors have proposed a dividend of ₹18 per share

Asset Quality

As on 31st March 2013, Gross NPAs and Net NPAs stood at 1.06% and 0.32%, as against 1.10% & 0.33% respectively as on 31st December 2012. The Bank held a provision coverage of 79% as on 31st March 2013 (as a proportion of Gross NPAs including prudential write-offs). The provision coverage (as a proportion of Gross NPAs before accumulated write-offs) was 89%. The Bank restructured assets aggregating ₹791 crores during Q4FY13. The cumulative value of assets restructured till 31st March 2013, stood at ₹4,368 crores constituting 1.94% of gross customer assets.

Network

During Q4FY13, the Bank added 160 branches and 882 ATMs to its network across the country and at the end of 31st March 2013, had a network of 1,947 domestic branches and extension counters and 11,245 ATMs situated in 1,263 cities and towns, compared to 1,622 domestic branches and extension counters, and 9,924 ATMs situated in 1,050 cities and towns last year.

International Business

The Bank has seven international offices and branches at Singapore, Hong Kong, Dubai (at the DIFC) and Colombo and representative offices at Shanghai, Dubai and Abu Dhabi, which focus on corporate lending, trade finance, syndication, investment banking and liability businesses. The total assets under overseas operations were USD 6.84 billion as on 31st March 2013, registering a growth of 8%.

A presentation for investors is being separately placed on the Bank's website: www.axisbank.com.

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₹ crore

Financial Performance	Q4FY13	Q4FY12	%Growth	FY13	FY12	%Growth
Net Profit	1,555.15	1,277.27	21.76	5,179.43	4,242.21	22.09
EPS Diluted (₹)	34.19	30.75	11.19	118.85	102.20	16.29
Net Interest Income	2,664.66	2,146.09	24.16	9,666.26	8,017.75	20.56
Other Income	2,007.17	1,587.62	26.43	6,551.11	5,420.22	20.86
- Fee Income	1,618.15	1,326.76	21.96	5,520.93	4,726.94	16.80
- Trading Income	237.76	146.02	62.83	754.60	361.56	108.71
- Miscellaneous Income	151.26	114.84	31.71	275.58	331.72	(16.92)
Operating Revenue	4,671.83	3,733.71	25.13	16,217.37	13,437.97	20.68
Core Operating Revenue*	4,434.07	3,587.69	23.59	15,462.77	13,076.41	18.25
Operating Expenses (incl. depreciation)	1,872.13	1,696.16	10.37	6,914.24	6,007.10	15.10
Operating Profit	2,799.70	2,037.55	37.41	9,303.13	7,430.87	25.20
Core Operating Profit**	2,561.94	1,891.53	35.44	8,548.53	7,069.31	20.92

*Core Operating Revenue = Operating Revenue - Trading Income

** Core Operating Profit = Operating Profit - Trading Income

₹ crore

Condensed Unconsolidated Balance Sheet	As on 31st March '13	As on 31st March '12
CAPITAL AND LIABILITIES		
Capital	467.95	413.20
Reserves & Surplus	32,639.91	22,395.34
Deposits	252,613.59	220,104.30
Borrowings	43,951.10	34,071.67
Other Liabilities and Provisions	10,888.11	8,643.28
Total	340,560.66	285,627.79
ASSETS		
Cash and Balances with Reserve Bank of India and Balances with Banks and Money at Call and Short Notice	20,434.96	13,933.91
Investments	113,737.54	93,192.09
Advances	196,965.96	169,759.54
Fixed Assets	2,355.64	2,259.32
Other Assets	7,066.56	6,482.93
Total	340,560.66	285,627.79

₹ crore

Business Performance	As on 31 st March '13	As on 31 st March '12	% Growth
Total Deposits	252,614	220,104	14.77
Demand Deposits	112,100	91,422	22.62
- Savings Bank Deposits	63,778	51,668	23.44
- Current Account Deposits	48,322	39,754	21.55
Demand Deposits as % of Total Deposits	44%	42%	
Term Deposits	140,514	128,682	9.19
Demand Deposits on a Cumulative Daily Average Basis for the year	80,941	70,845	14.25
Demand Deposits as % Total Deposits (CDAB basis) for the year	36%	38%	
Net Advances	196,966	169,760	16.03
- Large & Mid-Corporate	98,239	91,054	7.89
- SME	29,922	23,796	25.74
- Agriculture	14,845	17,340	-14.39
- Retail Advances*	53,960	37,570	43.62
Investments	113,738	93,192	22.05
Balance Sheet Size	340,561	285,628	19.23
Net NPA as % of Net Customer Assets	0.32%	0.25%	
Gross NPA as % of Gross Customer Assets	1.06%	0.94%	
Equity Capital	468	413	13.25
Shareholders' Funds	33,108	22,809	45.16
Capital Adequacy Ratio	17.00%	13.66%	
- Tier I	12.23%	9.45%	
- Tier II	4.77%	4.21%	

* Retail Advances are defined as loans to individuals other than Agricultural Credit.

Safe Harbor

Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Axis Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.